

## peg

## - CHANGE YOUR MINDSET - WHAT WON'T HURT MY FEELINGS AS YOUR RECRUITER

At PEG Staffing & Recruiting, our mission is to Change Lives by Delivering Talent One Job at a Time. To make that happen for your business, we need one thing above all else—transparency. Too often, hiring managers hesitate to share what's really on their minds because they fear it may hurt the relationship with their recruiter. But here's the truth: there are things you can tell us that will never hurt our feelings—and will actually help us deliver the right talent faster.

## WHAT WON'T HURT OUR FEELINGS AS YOUR RECRUITER

- Telling us you're working with other staffing firms. We know you're exploring every option to solve your hiring needs. By being upfront, we can avoid duplication, better position PEG's candidates, and give you a clearer picture of how we add value.
- Being honest about budget and compensation. If a role has tight salary limits, let us know. Transparency here keeps us from presenting overqualified candidates and ensures we only bring you talent that fits your range.
- Sharing quick feedback—even if it's negative. If a candidate isn't the right fit, tell us right away. That feedback makes us sharper, speeds up the process, and ensures your next slate of candidates is stronger.
- Admitting when priorities shift. Business needs evolve. If a role changes—or is no longer a priority—just say so. This helps us adjust quickly, keep candidates informed, and maintain your brand's reputation in the marketplace.
- Letting us know if timelines change. Hiring doesn't always follow a straight line. Whether you need to speed up or slow down, we can reset expectations and keep things running smoothly—as long as we know where things stand.

## WHY TRANSPARENCY IS CRITICAL

When clients aren't upfront, it creates wasted time, missed opportunities, and weaker candidate experiences. But when you're transparent with us, we can:

- Move faster to fill your most urgent roles.
- Provide stronger candidate matches.
- Protect your employer brand by communicating accurately with the talent market.

Transparency isn't just good for us-it's good for your business.

Being open with your recruiter isn't about sparing feelings—it's about building stronger partnerships, shortening the hiring cycle, and closing the gap at the bottom of the funnel.

At PEG, we thrive on straight talk. So, the next time you wonder if something is "too much to share," remember: we don't take it personally—we take it professionally.

